# Size Inclusive Ski Apparel Line Branding

Client 1

#### **DESCRIPTION**

A size inclusive ski apparel line that gives people high quality, technical and stylish gear.

#### **PROBLEM**

It is nearly impossible to come across larger outerwear that is stylish, fits well and is as technical as other brands. When larger sizes are found, they lack the freedom and exhilaration of the sport. There's no fun imagery or colors, breathability or technicalities to them. The intensity, thrill and hardcoreness of the mountain is lost through set limitations. The sport becomes un-inviting and diminshes one's opportunity to express themselves while outside. Furthermore, existing apparel brands such as Patagonia and The North Face fail to promote body inclusivity.

#### **OBJECTIVE**

Bring body inclusivity to the slopes.

Be inclusive and appealing to as many people as possible.

#### **POSITIONING**

Size inclusive gear that is both expressive and durable, making you feel like a total shredder. Sizes for ALL bodies.

#### **AUDIENCE**

Anyone who loves to ski or snowboard. They have a strong passion for the sport but struggle when it comes time to actually getting dressed and getting out there. They hate searching for larger sizes because they are hard to come by and often times are not large enough. They might have been skiing for years and are in need of new clothing or they are new to the sport and are looking for a first time purchase that will last them a couple seasons.

#### **MEANS**

Store Exterior, Store Signage, Bags, Shipping Boxes, Apparel Tags, Apparel Design, Web Presence, Advertisements

#### Research

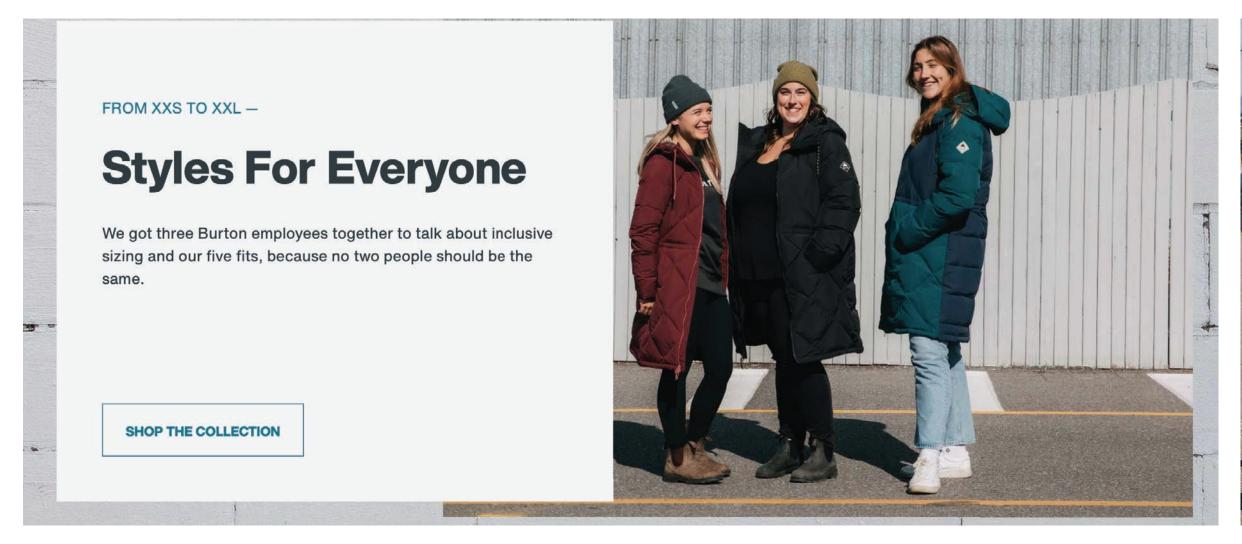
Existing Brands / What have they done?

Burton	Patagonia	North Face	Columbia
*Extended Sizes*	*Extended Size Clothing*	*Extended Sizes*	*Plus Size Clothing*
XXS-XXL	XL & Limited XXL	XL, XXL, 3X	XL, XXL, 1X, 2X, 3X
"The perfect fit for every (body)"	options	No plus size models on website	Plus size models present on website
	Plus size shown at bottom of screen		Still not in action though.
	Have to search for extended sizes / no drop down.		Men — "Big & Tall" Collection

<sup>\*</sup>Why is the phrase "extended sizes" even highlighted / shouldn't be called that or pointed out.
\*Interesting that when you look up plus size clothing that it is more catered to women and not men.

#### Research

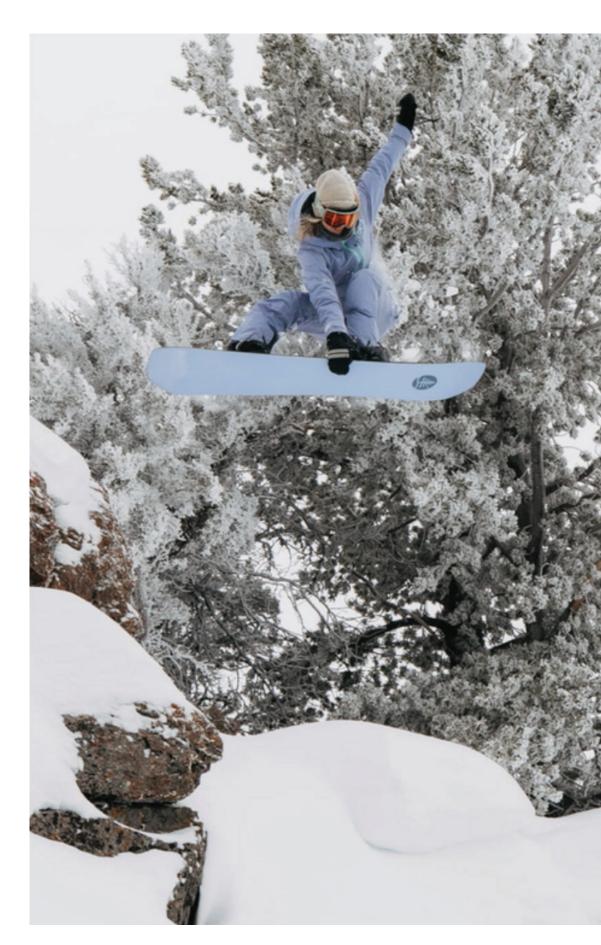
Extended Sizes Vs. The Media





**Burton** // we see people in larger sized clothing but they are just standing around and not actually skiing

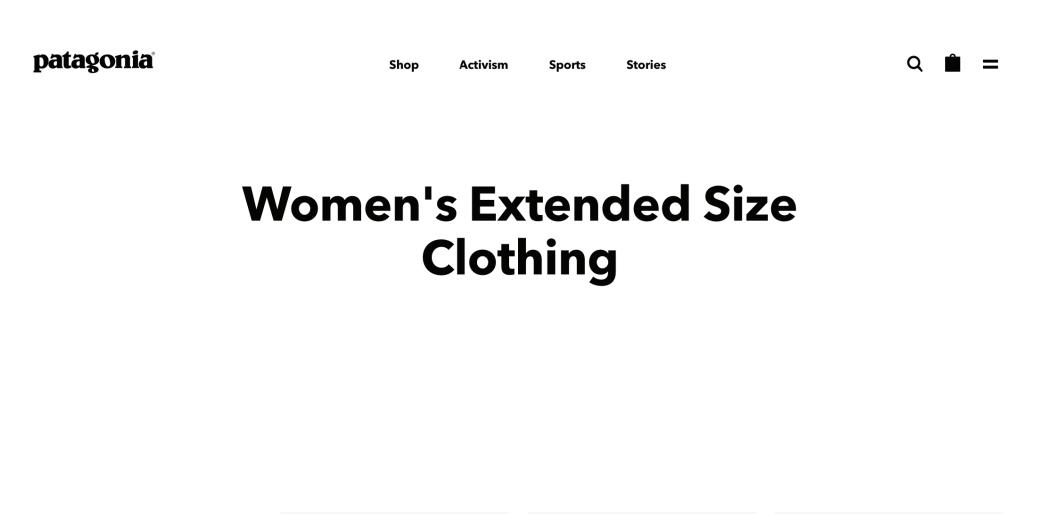
Blog vs. Homepage



Research

Extended Sizes Vs. The Media







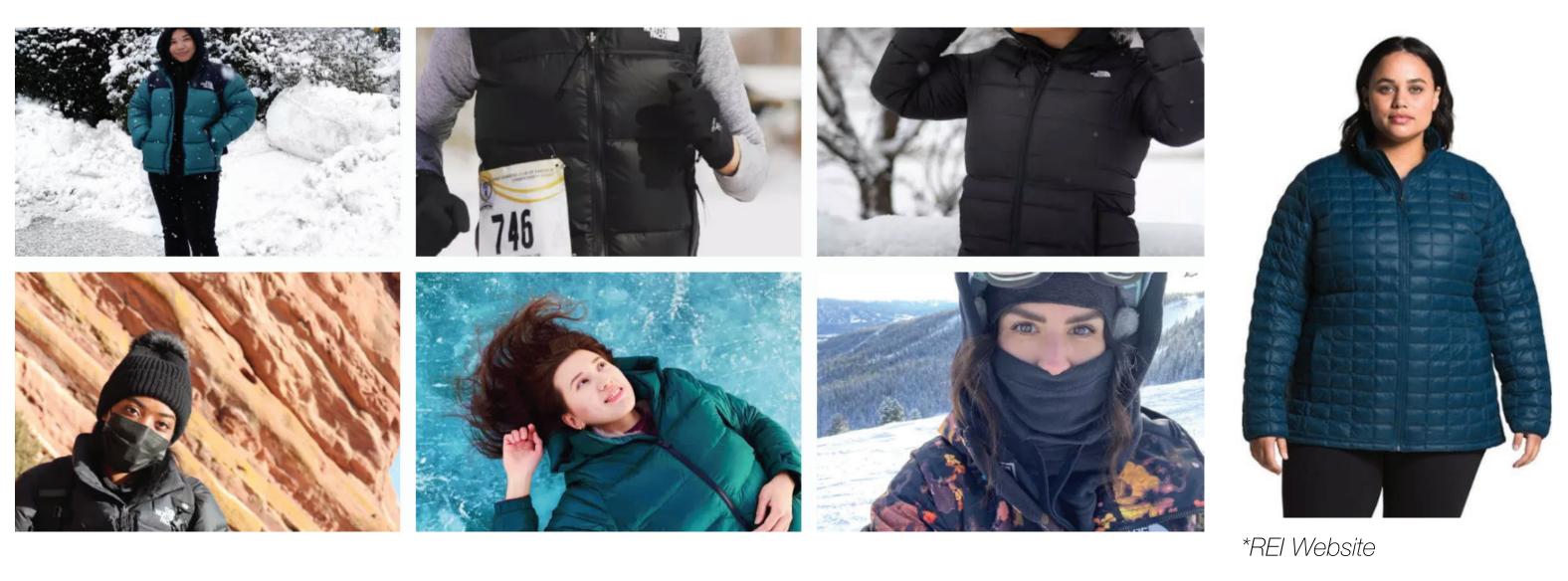
Patagonia // no images of larger sizes on website or any social media. REI = only source.

Google Image Search "Patagonia Plus Sizes" \*hint.. you can't find anything!!

\*REI Website

#### Research

Extended Sizes Vs. The Media



The North Face // do not see people in larger sized clothing instead you have to go to a another party to see images pictured on right.

The North Face vs. DSG & REI



\*Dick's Sporting Goods Website

#### Research

Extended Sizes Vs. The Media







kassiaj Marielle is INCREDIBLE.



Columbia // larger sizes present on website but in its own category. Only one size inclusive post on socials.

Image to left vs. images to the right

# Research

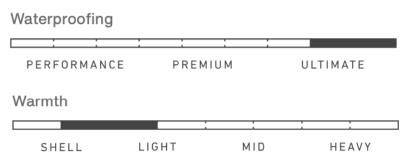
Size vs. Technical

Regular

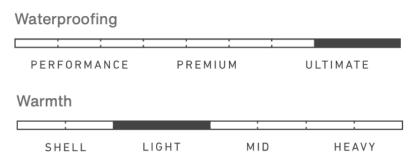


Waterproofing				
PERFORMANCE	PREM	: : : : : : : : : : : : : : : : : : :	ULTIMATE	
Warmth				
SHELL	LIGHT	MID	: : HEAVY	

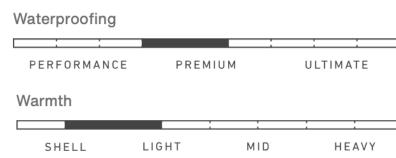












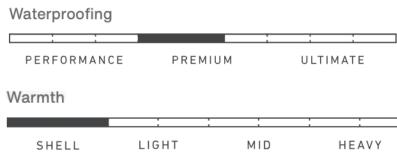
VS.

Extended



Waterproofing			
PERFORMANCE	PREMI	UM	ULTIMATE
Warmth			
SHELL	LIGHT	: MID	HEAVY







PERFORMANCI	PREMI	UM	ULTIMATE
Manusa 41a			
Varmth			



Waterproofing				
PERFORMANC	E PREMI	U M	ULTIMATE	
Warmth				
SHELL	LIGHT	MID	HEAVY	

#### Research

What are people saying?

#### "Apparently, I'm Too Fat to Ski" //

\*Roughly 68 percent of American women wear clothes that are larger than a size 14 (which is accurate, according to a 2018 report). However, most outdoor gear brands stop at an XL or XXL.

\*Patagonia, Arcteryx, North Face, Fjällräven — none of them make a snow pant above an XXL.

\*Brands often neglect to update their size charts to reflect larger sizes.

\*"Clothing is a basic human right, and we are, quite literally, freezing out here."

#### Columbia Sportswear — "The Uphill Climb" //

\*The challenges of buying plus-size ski gear extend beyond simply not having a lot of options.

\*Extended-size selections are almost nonexistent in brick-and-mortar stores.

\*Typically only offered online or the choices are limited (rarely try anything on).

\*"Every woman, regardless of size, shape, race, or age, should get to feel like a million bucks."

The plus-size consumer has been waiting for the apparel industry to see her." ~Andrea Kelly, Columbia Sportswear

#### **Outside Online //**

\*A 2016 study published in the International Journal of Fashion Design, Technology, and Education found that the average American woman is between a size 16 and 18. But according to Patagonia's new fit-finder tool, if you plug in those size parameters, you might just be able to squeeze into an XL.

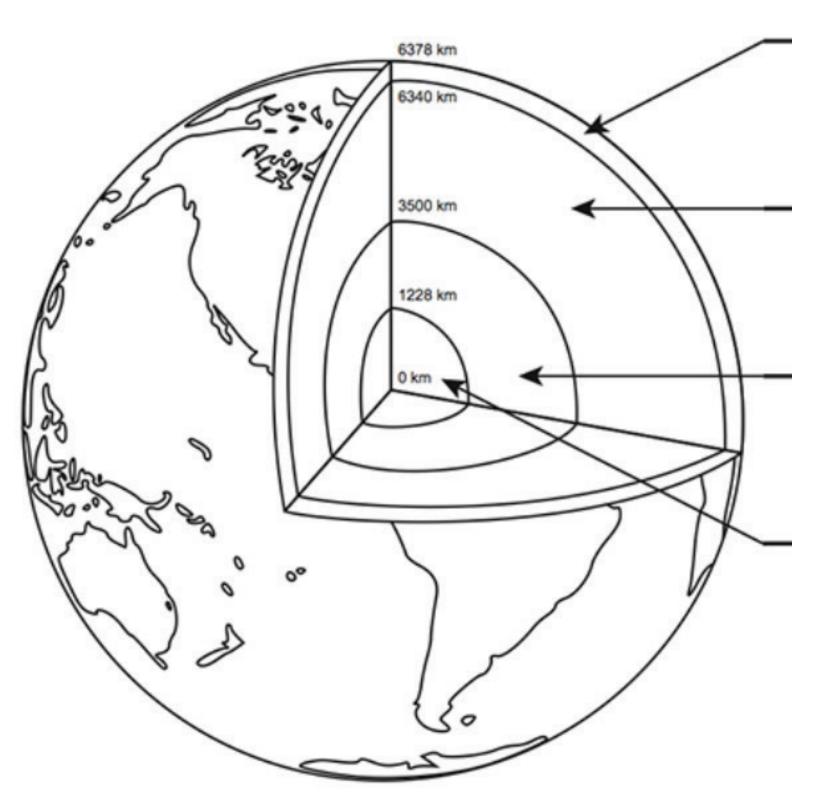
\*"If you look at ads and all they feature is straight-sized people, you're going to assume that's all they carry. They have to start making plus-size clothes, taking pictures of them, and putting them in their media and saying, 'Here are people who are out there in our gear."

\*Debra Criss, director of apparel design at Columbia Sportswear, which offers ski gear up to 3XL, says that's not necessarily true. "I wouldn't say it's harder [to produce larger sizes]. You need a different fit model.

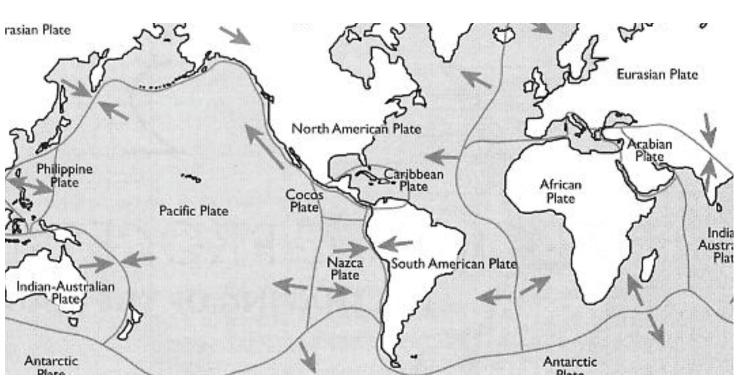
\*Brand intent and identity — brands market around elite athletes and not majority of people.

# **Inspiration Research**

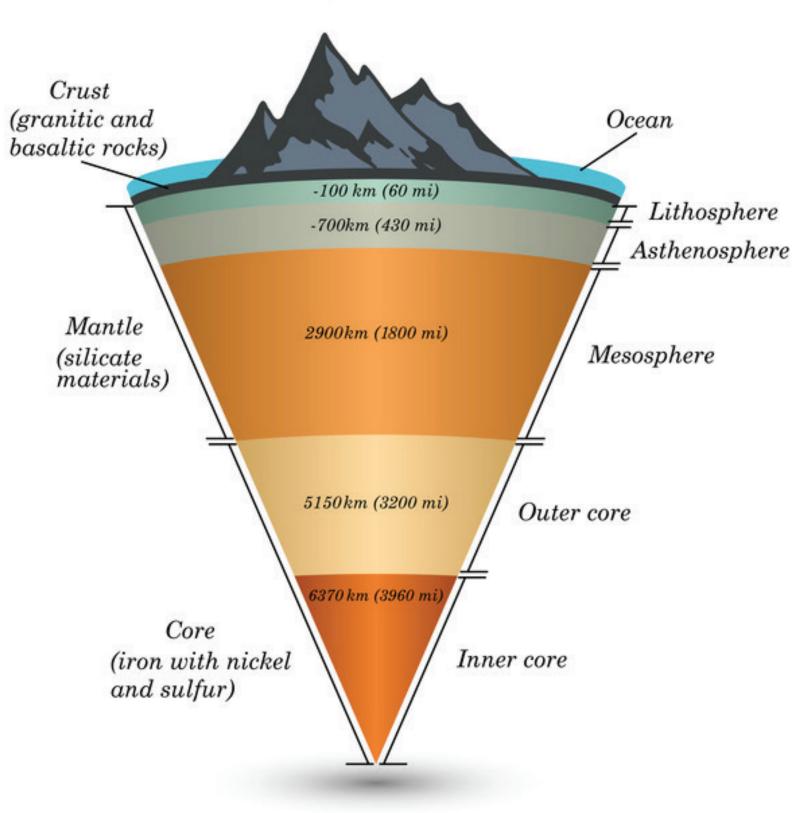
All bodies are connected by the earth







#### EARTH STRUCTURE



# **Crystal // Additional Research**

Iceland Spar — Clear Calcite — Optical Calcite

all the same





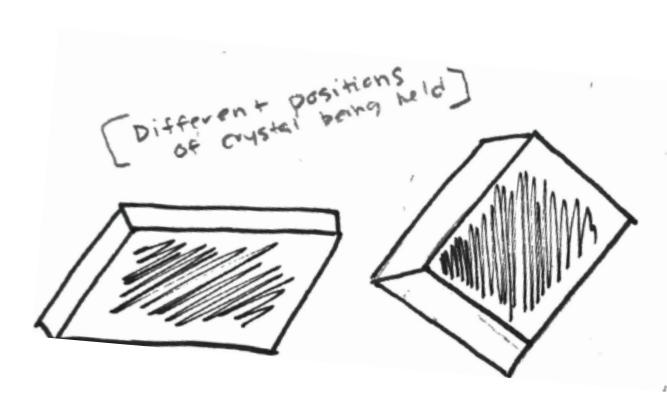




# **Crystal // Additional Research**

Iceland Spar — Clear Calcite — Optical Calcite

all the same



Usually completely transparent and has endless amounts of rainbow inclusions within.

Acted as a navigator for the vikings b/c of its light polarizing ability, allowing them to always be able to find the sun no matter the weather.

Properties offer clarity, insight, manifestation, enhancement, power, intention programming.

It is a stone for finding solutions as it will aid in seeking the root of the problem and removing it.

This stone pushes one to be the highest version of themselves.

Combo of spar and phenacite work together to offer a "transformative" effect and will push you into a blissful state of happiness and inner peace.

# Rough Sketches/Process

## **Word Bank**

powder	boundary	tectonics
snow	borderline	mountains
gear	edge	range
equipment	mark	layers
slopes	peak	core
flexibility	brink	speedy
extreme	point	cliff
skiwear	triangle	rocky
outdoor	ride	pole
limits	lift	sharpen
line	spin	wax
turn	arc	slope
fresh	soar	

spring ski chest paggy Snow 11:04 5KI nardore-L talent L carving red face L WESTERN ready Soun o inside 1 L gunch Lhot cocog

# **Names & Descriptors**

#### **Names**

#### Carve

\*carving the industry
\*carving your line
\*industry taking a turn
(for the good)
\*it's your turn to get out there

#### Curve

\*shape of human body
\*show how something changes
\*motion when skiing

#### Litho

\*short for lithosphere
\*coolest and most rigid
part of earth
\*mountain formation

#### Brink

\*on the brink

\*on edge of changing
the ski industry

\*ability to ski your edges

\*live life on the edge motto

\*change is about to happen

## Spar \*fight for

\*fight for inclusive gear \*stand up \*show other companies what is up

#### Core

\*core of earth

\*expressing inner self

\*stripping those layers down

\*getting to root of problem

#### Verge

\*same meaning as above with the word "brink"

#### Geo

\*geology
\*changes in the structure
of the Earth's surface
\*changes in the ski
industry

#### Tectonic

\*tectonic plates
\*forming of mountains
\*structure of earth

# **Descriptors**

Ski Apparel
Outdoor Wear
Skier & Rider Gear
Ski & Ride Apparel

\*how specific should I be here?

# **Concept 1**

No More Hiding //

Clothes shouldn't hold you back. They should be practical and functional. Just because you wear larger sizes doens't mean your clothing can't be a statement!!

Expressive / Loud / Fun / Bold

**Aubrey Cullinan Spring, 2021 CMD 450 Marc Stress** Senior

# **Concept 1**

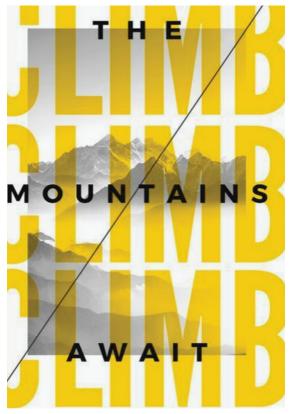
No More Hiding //

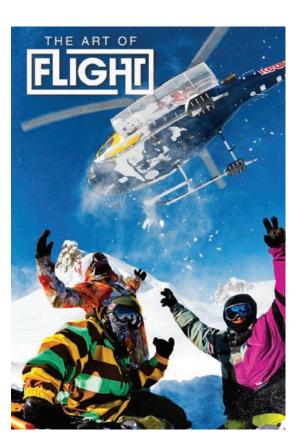
Clothes shouldn't hold you back. They should be practical and functional. Just because you wear larger sizes doens't mean your clothing can't be a statement!!

Expressive / Loud / Fun / Bold











# **Concept 1 Brand Kit**

<b>Primary F</b>	- ont
------------------	----------

LATEX - TOP

O 1 2 3 4 5 6 7 8 9

AA BB CC DD EE FF GG HH II JJ KK LL MM

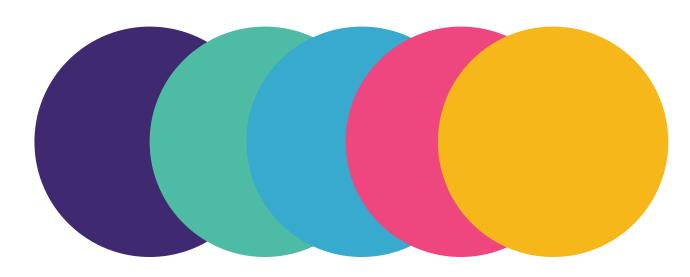
NN OO PP QQ RR SS TT UU VV WW XX YY ZZ

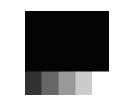
# **Secondary Font**

Gotham — Light

0123456789 Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz

## **Color Palette**





# Concept 2

No Time To Waste //

We shouldn't wait another 10 years for ski and snowboard brands to release more sizes. We're going to make this change now so that you can get on that mountain today.

Determined / Progressive / Down To Business

**Aubrey Cullinan Senior Marc Stress Spring, 2021 CMD 450** 

# Concept 2

No Time To Waste //

We shouldn't wait another 10 years for ski and snowboard brands to release more sizes. We're going to make this change now so that you can get on that mountain today.

Determined / Progressive / Down To Business











# **Concept 2 Brand Kit**

# **Primary Font**

Futura — Bold

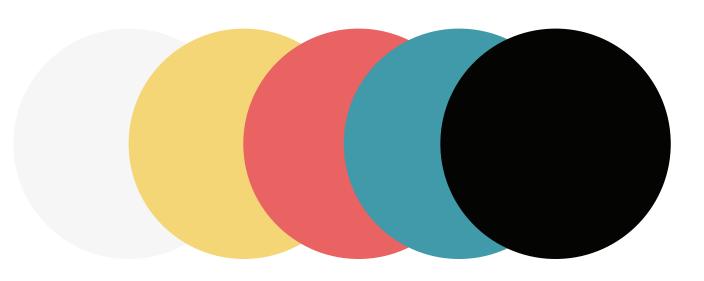
O 1 2 3 4 5 6 7 8 9
Aa Bb Cc Dd Ee Ff Gg
Hh Ii Jj Kk Ll Mm Nn
Oo Pp Qq Rr Ss Tt Uu
Vv Ww Xx Yy Zz

# **Secondary Font**

Times — Regular

0 1 2 3 4 5 6 7 8 9
Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk
Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu
Vv Ww Xx Yy Zz

#### **Color Palette**





# Concept 3

Lifted Pressure //

We're going to help lift that added pressure off of worrying about what you are going to wear while out on the slopes. Putting your body in the right gear.

Comforting / Friendly / Optimistic

**Aubrey Cullinan Senior Spring, 2021 CMD 450 Marc Stress** 

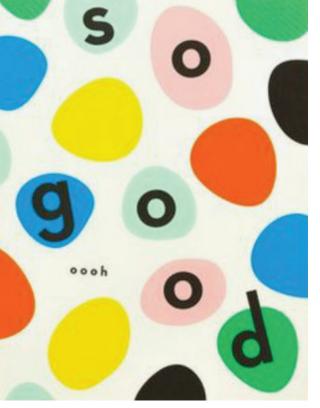
# **Concept 3**

Lifted Pressure //

We're going to help lift that added pressure off of worrying about what you are going to wear while out on the slopes. Putting your body in the right gear.

Comforting / Friendly / Optimistic











# **Concept 3 Brand Kit**

# **Primary Font**

#### **Helvetica Neue**

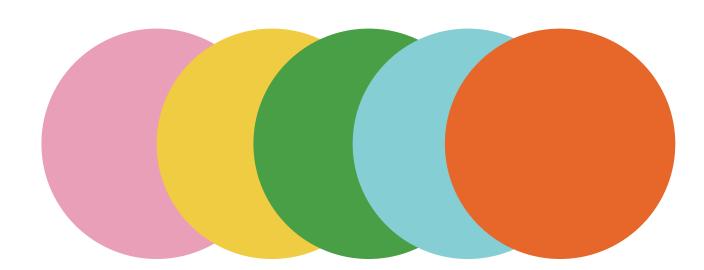
0 1 2 3 4 5 6 7 8 9
Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj
Kk Ll Mm Nn Oo Pp Qq Rr Ss
Tt Uu Vv Ww Xx Yy Zz

# **Secondary Font**

PingFang TC

0 1 2 3 4 5 6 7 8 9
Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj
Kk Ll Mm Nn Oo Pp Qq Rr Ss
Tt Uu Vv Ww Xx Yy Zz

# **Color Palette**





# Concept

No More Hiding //

Clothes shouldn't hold you back. They should be practical and functional.

Just because you wear larger sizes does not mean your clothing can't be a statement!!

It's your turn to do what you love and to embrace your inner (core) self.







#### **BRAND KIT**

#### **Primary Font**

#### **ACIER BAT**

O 1 2 3 4 5 6 7 8 9

AA BB CC DD EE FF GG HH II

JJ KK LL MM NN OO PP QQ RR

SS TT UU VV WW XX YY ZZ

More options //

CRAVESEND SANS — BOLD **Dunkelsans v0.7**Totallyglyphic ot — regular **RAILROAD GOTHIC ATF** 

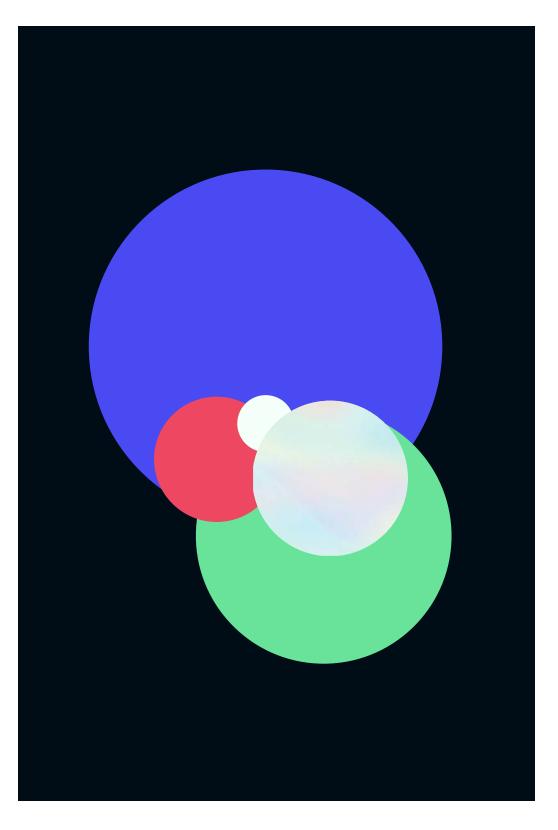
## **Secondary Font**

# Stolzl - Light

0123456789 Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz

Stolzl - Regular Stolzl - Bold

#### **Color Palette**



# Name & Descriptors

#### Name



\*fight for inclusive gear

\*stand up

\*create a change

\*fighting the elements of nature

\*create a shift in the ski industry

\*rock & crystal

# **Descriptors**

Ski Apparel Outdoor Wear Skier & Rider Gear

Ski & Ride Apparel

Ski & Ride Gear Mountain Wear Ski & Board Wear

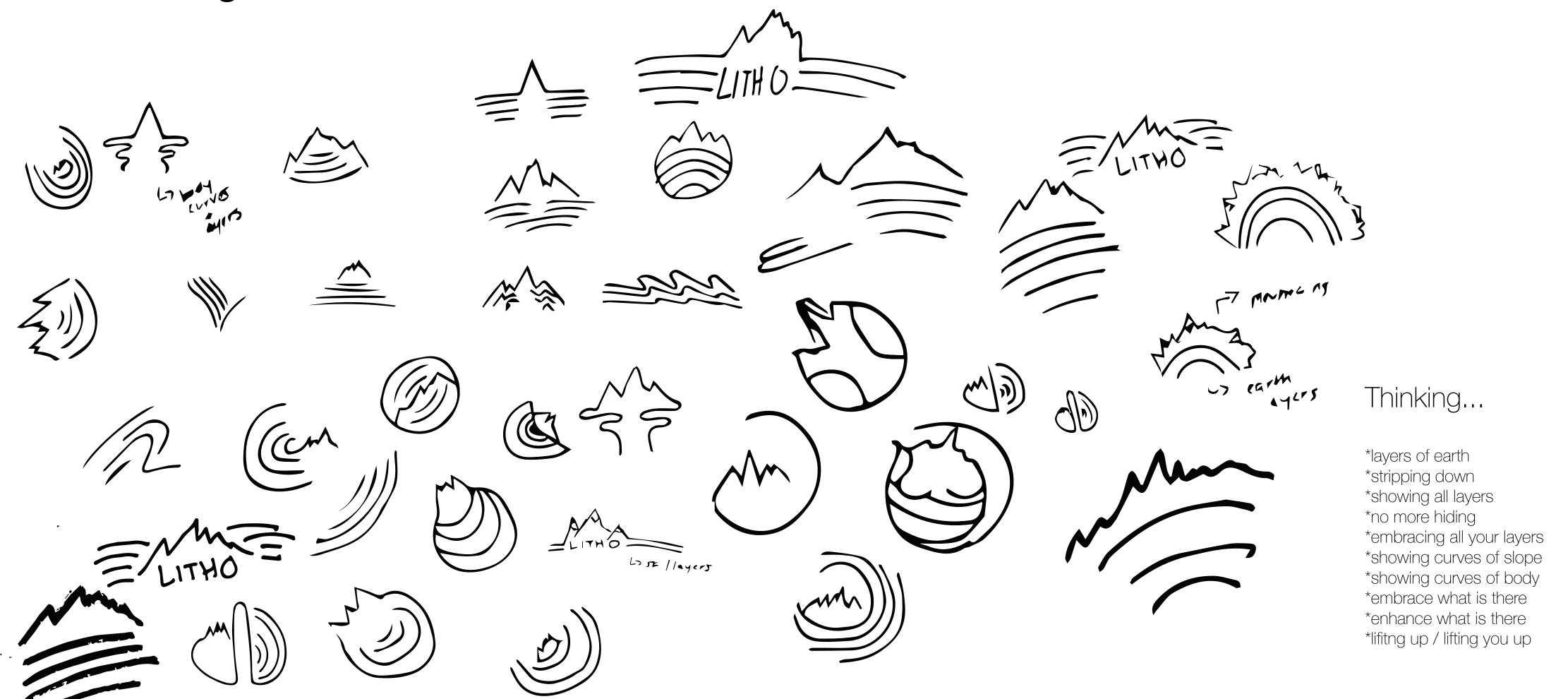
Size Inclusive Ski Gear Inclusive Ski Apparel

\*how specific should I be here?

\*want it to be all about size inclusivity without being all about size inclusivity...

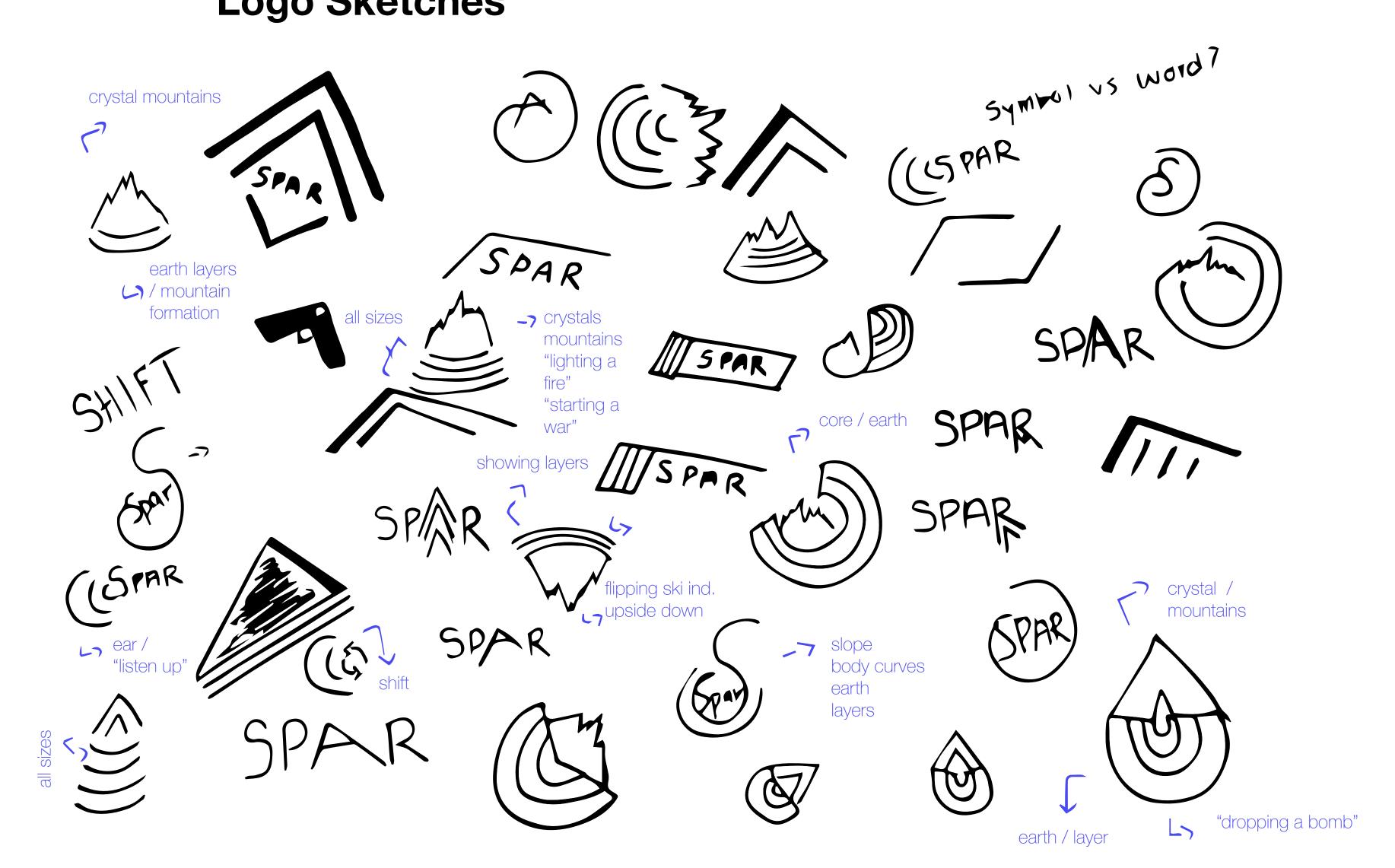
Senior CMD 450 Spring, 2021

# Rough Sketches/Process



**Aubrey Cullinan CMD 450 Spring, 2021 Marc Stress** Senior

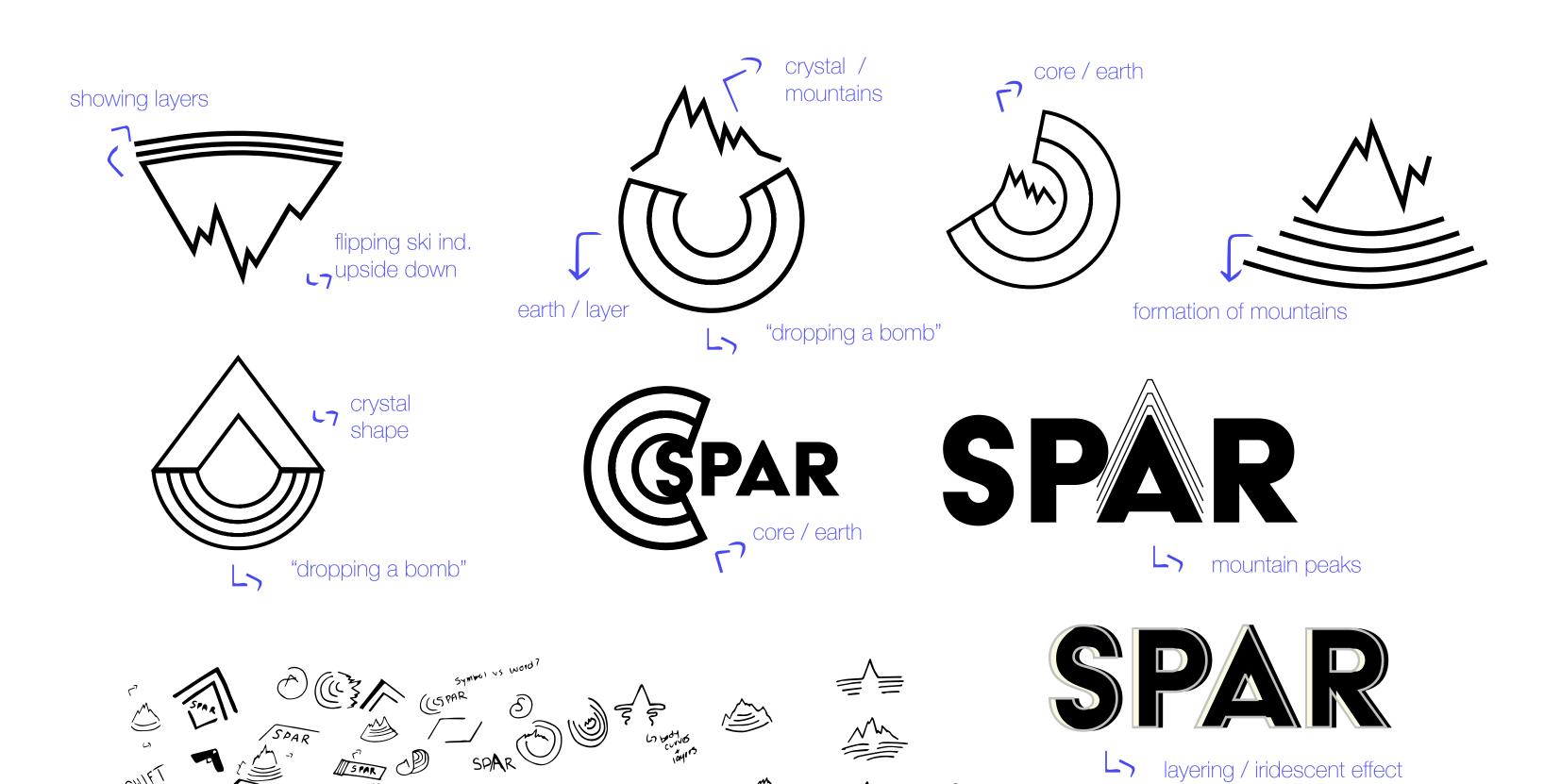
# **Logo Sketches**



#### Thinking...

\*layers of earth \*stripping down \*showing all layers \*no more hiding \*embracing all your layers \*showing curves of slope \*showing curves of body \*embrace what is there \*enhance what is there \*lifitng up / lifting you up \*want these layers to be shown

## **LOGO**



#### Thinking...

\*layers of earth
\*stripping down
\*showing all layers
\*no more hiding
\*embracing all your layers
\*showing curves of slope
\*showing curves of body
\*embrace what is there
\*enhance what is there
\*lifitng up / lifting you up
\*want these layers to be shown

#### **LOGO OPTIONS**

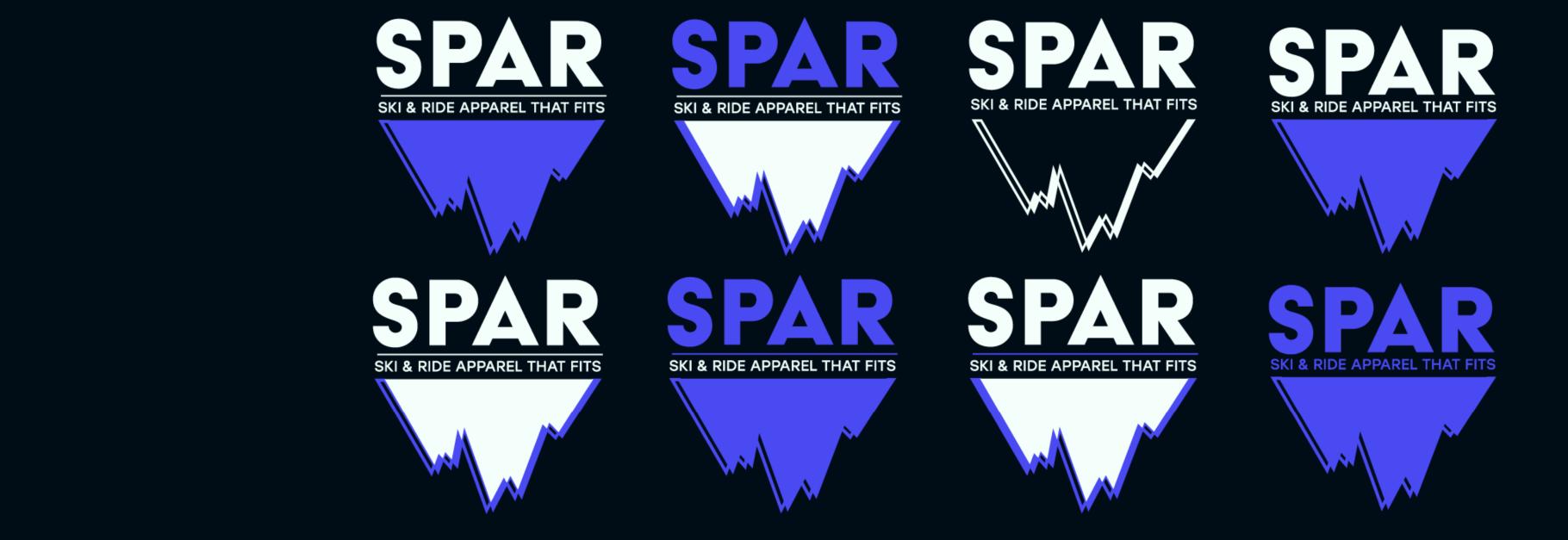


















Aubrey Cullinan Senior CMD 450 Marc Stress Spring, 202



## Copy

Pick your own line
One less thing to worry about
A perfect zip
A jacket for every zip
Rip the layers

This jacket was made for you

Show those layers
Made not just for you
Made for everyone
Join the fight

This is just your peak

Neck deep powder turns

Looking ahead

Ride the highs

Riding the highs Riding beyond.

Ride bevond.

Putting vou in the right gear

t's your line / its your life

Pursuing turns

Pursue those turns

It's your turn.

Be in your element

This is your element Jackets for every run

Breaking the barrier

Live on your edges

Reaching new heights

We're here to lift you up

Don't let others pick your line

Riding the highs

Riding to new heights

Discovering more than new terrain

Skiing but make it freeing

Pants you can actually move in

360 on the ski industry

Mightiest range of them all: you

#### **Apparel Tags**

This jacket was made for you
Mightiest range of them all: you
Pursue those turns
This is just your peak

#### Signage

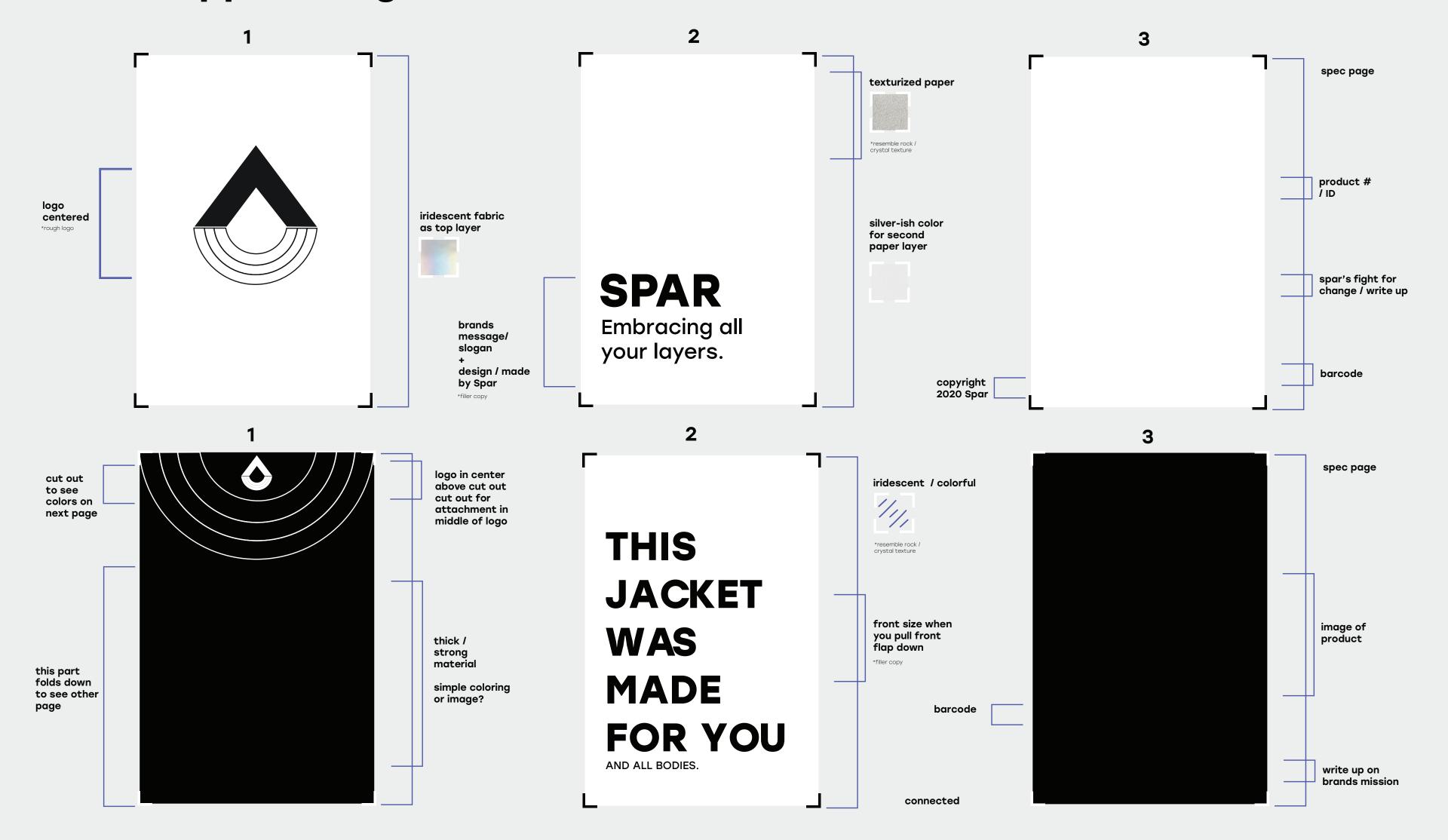
This is your element Ride Beyond.

Looking ahead

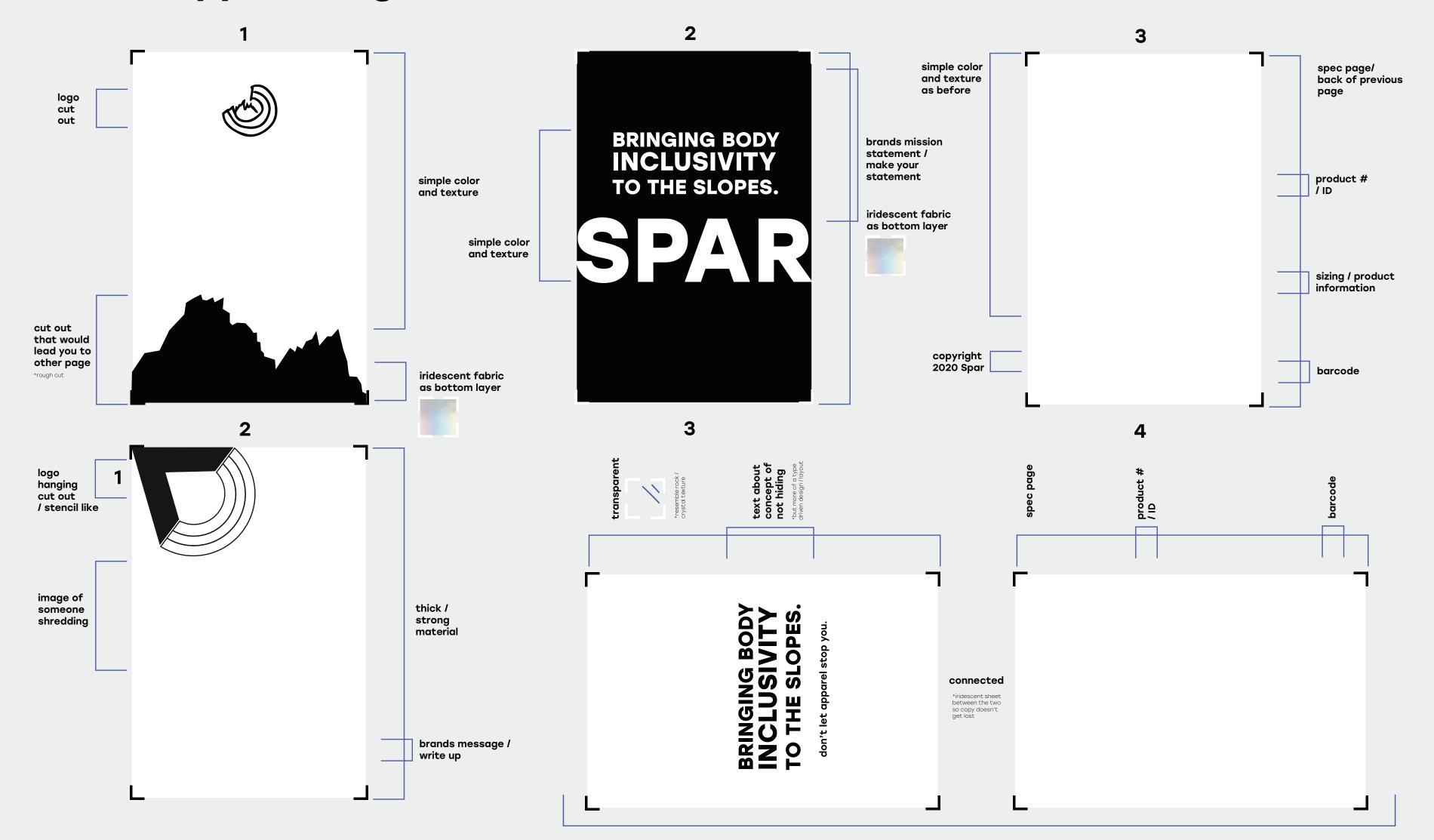
#### Website

Live on your edges
Discovering more than new terrain
Putting you in the right gear
Riding to new heights

# **Apparel Tag Process // 1**

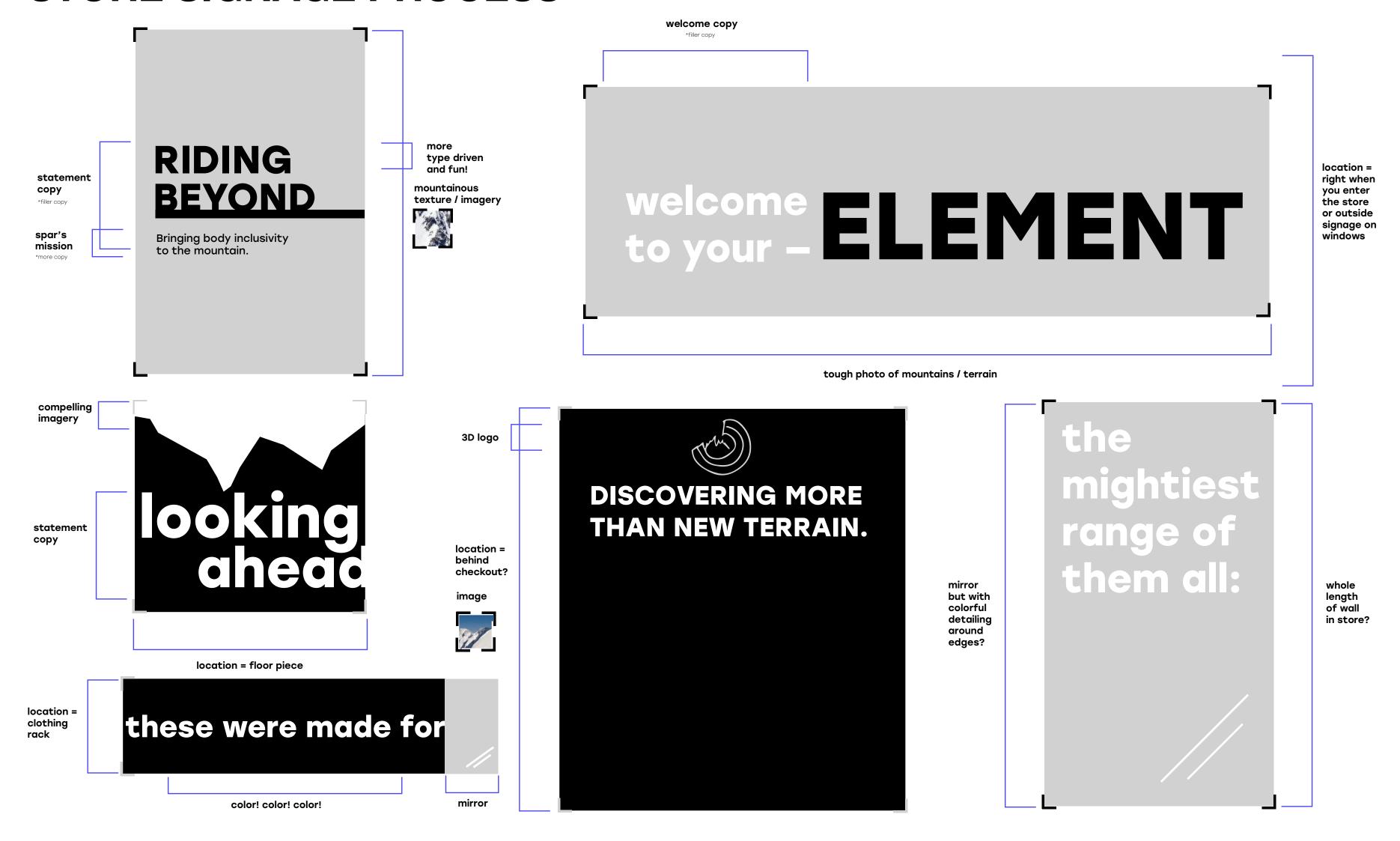


# **Apparel Tag Process // 2**



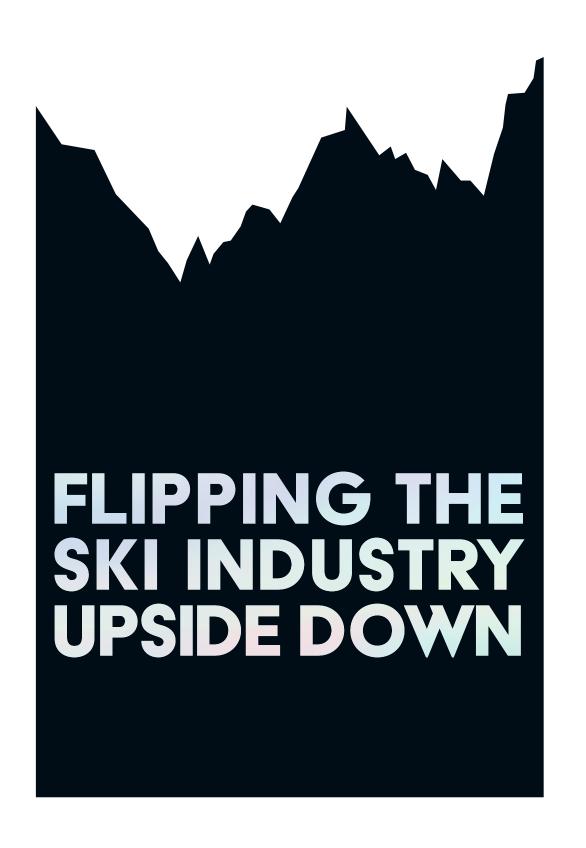
\*also need to start thinking about the tags on the actual clothing.

#### STORE SIGNAGE PROCESS

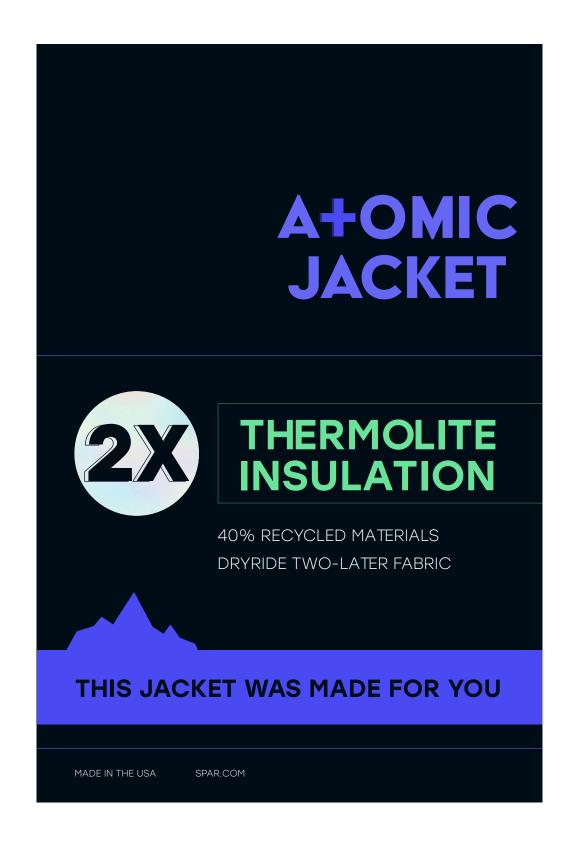


### **APPAREL TAG DESIGN // SET 1**



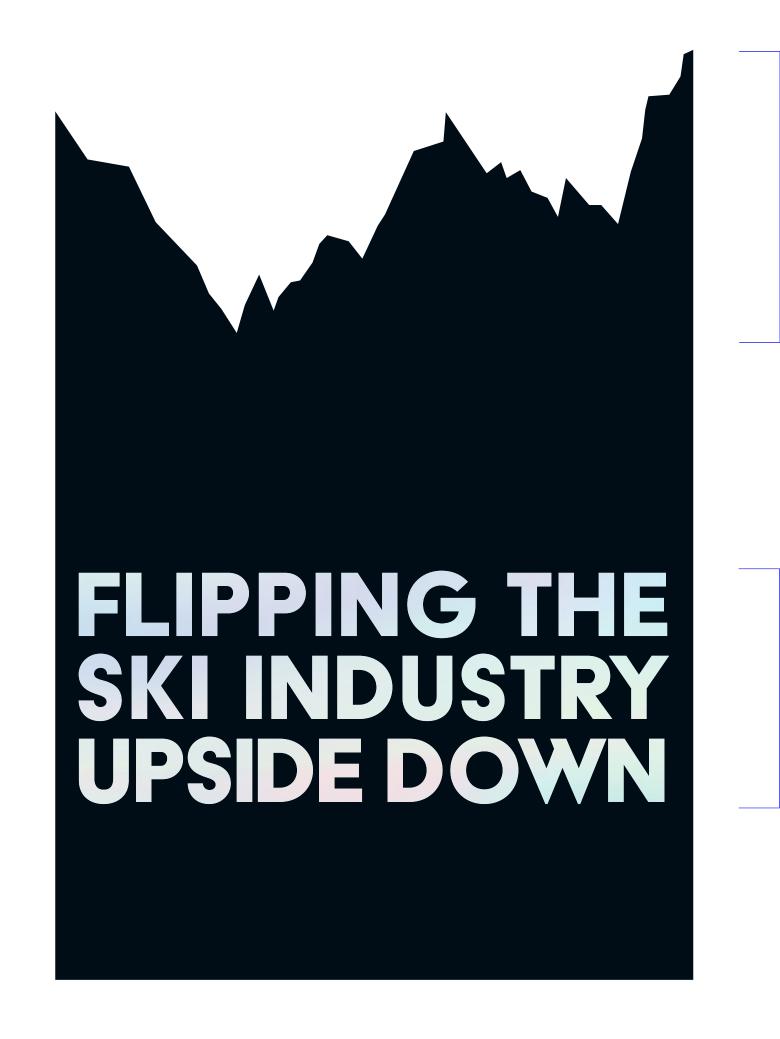






## **APPAREL TAG DESIGN // SET 1**





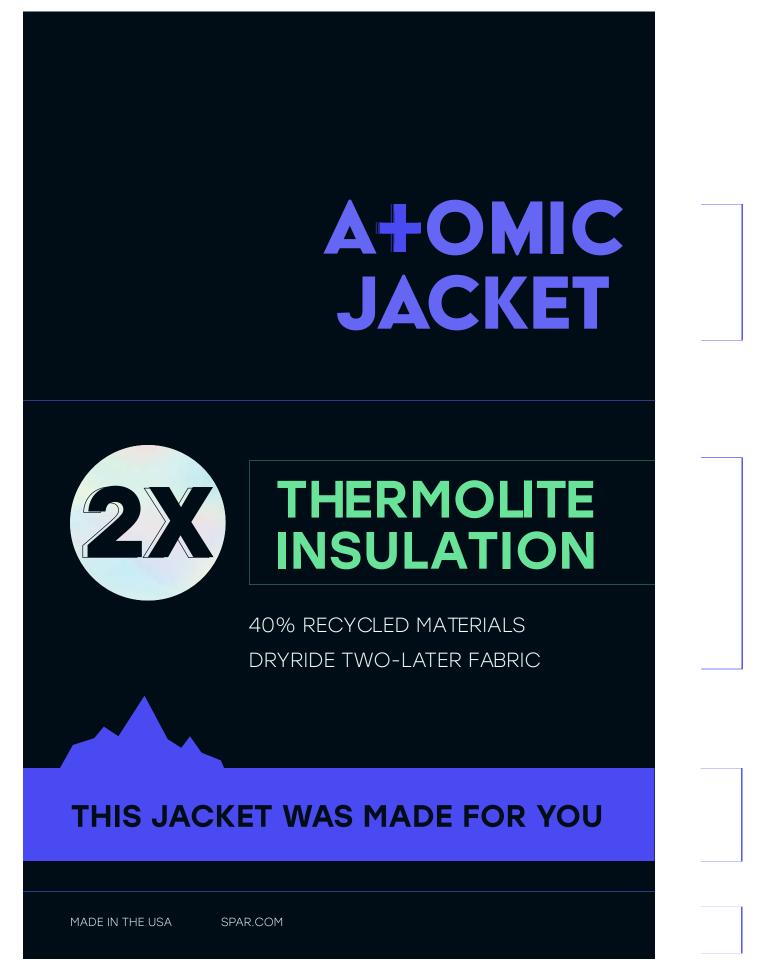
CUT OUT FROM PREVIOUS PAGE

GET IT..BECAUSE MOUNTAIN IS UPSIDE DOWN

IRIDESCENT COPY

### APPAREL TAG DESIGN // SET 1

LOGO OUT-LOGO OUTLINE FROM LINE HERE PREVIOUS LAYER BRINGING SIZE INCLUSIVITY TO THE MOUNTAIN. SPAR'S MISSION STATEMENT SPAR BELIEVES THAT YOU ARE THE MIGHTIEST MOUN-TAIN OF THEM ALL. WE OFFER SIZES FOR REAL PEOPLE OF ALL SHAPES AND SIZES TO ENSURE EACH PIECE OF CLOTHING ELEVATES YOU TO NEW HEIGHTS. THIS IS YOUR PEAK.



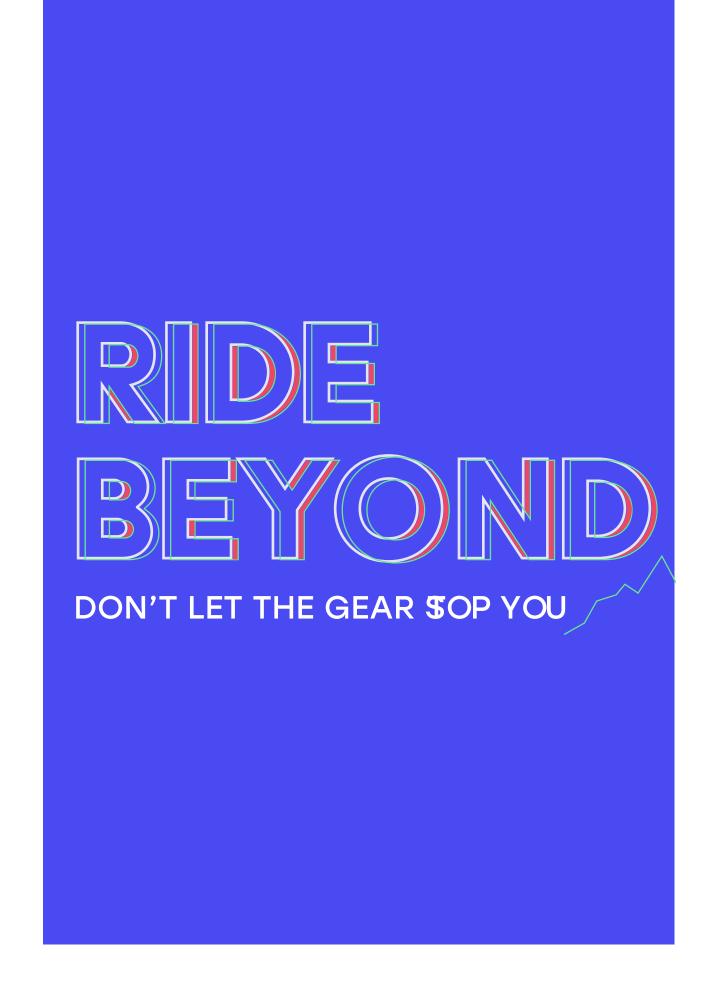
NAME OF JACKET

WHAT MAKES THIS
PIECE OF APPAREL
SO GREAT BESIDES
APPEARANCE

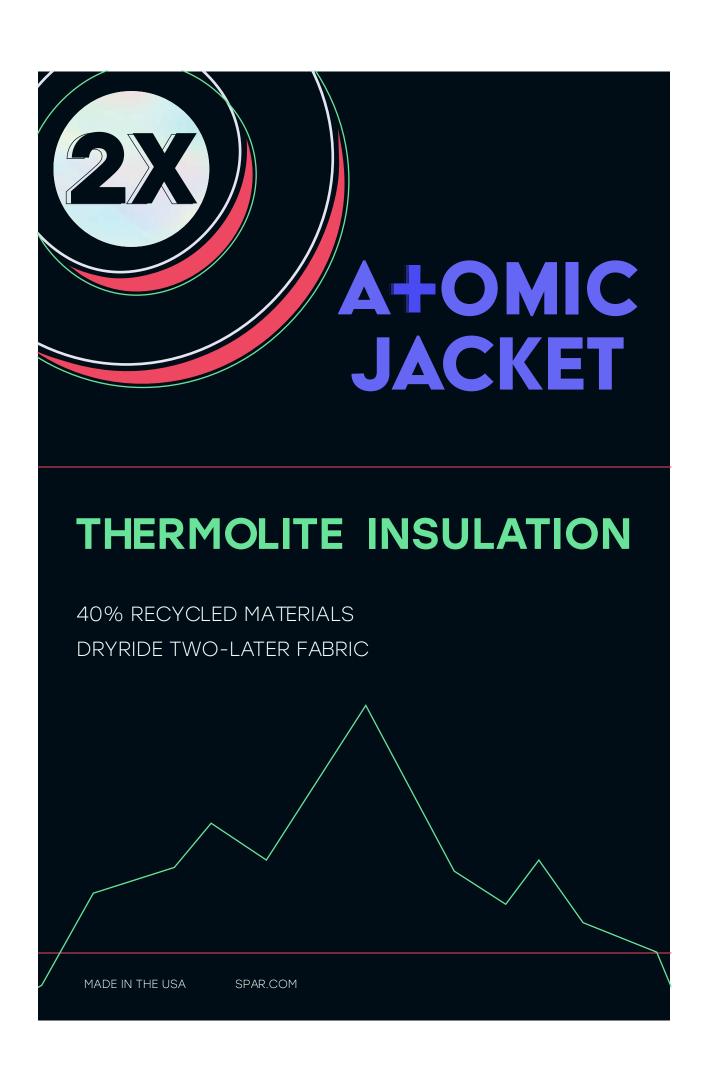
COPY STATEMENT

EXTRA INFO

# **APPAREL TAG DESIGN // SET 3**



FUN TYPE LAYERING IRIDESCENT (ISH)

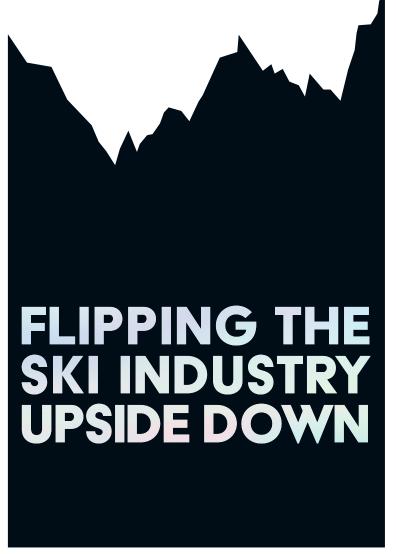


NAME OF JACKET CIRLCES REPRESENT LAYERS OF THE EARTH / THE CORE

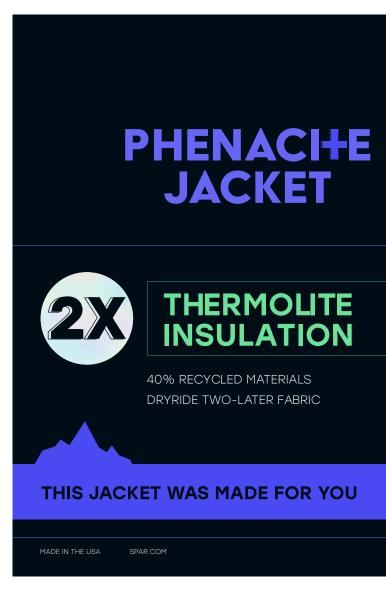
SPECS /
WHAT MAKES THIS
PIECE OF APPAREL
SO GREAT BESIDES
APPEARANCE

### **APPAREL TAG DESIGN // SET 1**











# **APPAREL TAG DESIGN // SET 2**











INDIVIDUAL CLEAR BAGS

## SHIPPING BOX DESIGN // SET 1

### Thinking...

#### BOX 1

\*iridescent tape to close box
\*black box
\*individual bag wrapping =
bright colors!
\*instead of brown paper for
stuffing = iridescent or white or
transparent?!
\*playing with corner
type statements
("this is you, this is made for you"
can be read either way)
\*logo as period

#### BOX 2

\*solid color tape to close box \*white box \*same specs as above.. COLOR = MATCH BRAND COLORS COPY STATEMENTS ON IT OR LEAVE IT BLANK? IRIDESCENT FOR THE "YOU" EXPLORING WORKING WITH TYPE ON THE CORNER OF BOX

LOGO AS PERIOD

# SHIPPING BOX DESIGN // SET 2

### Thinking...

### BOX 1

\*imagery

\*clever type.. "edges"

\*simple color

\*logo?

\*reg transparent tape

\*bags = type statement?

### BOX 2

\*solid deep blue color

\*mountain line work

\*very simple

\*iridescent tape to close

\*same color packages
as above designs

GET IT? EDGES IS ON THE EDGE OF THE BOX HEHEE

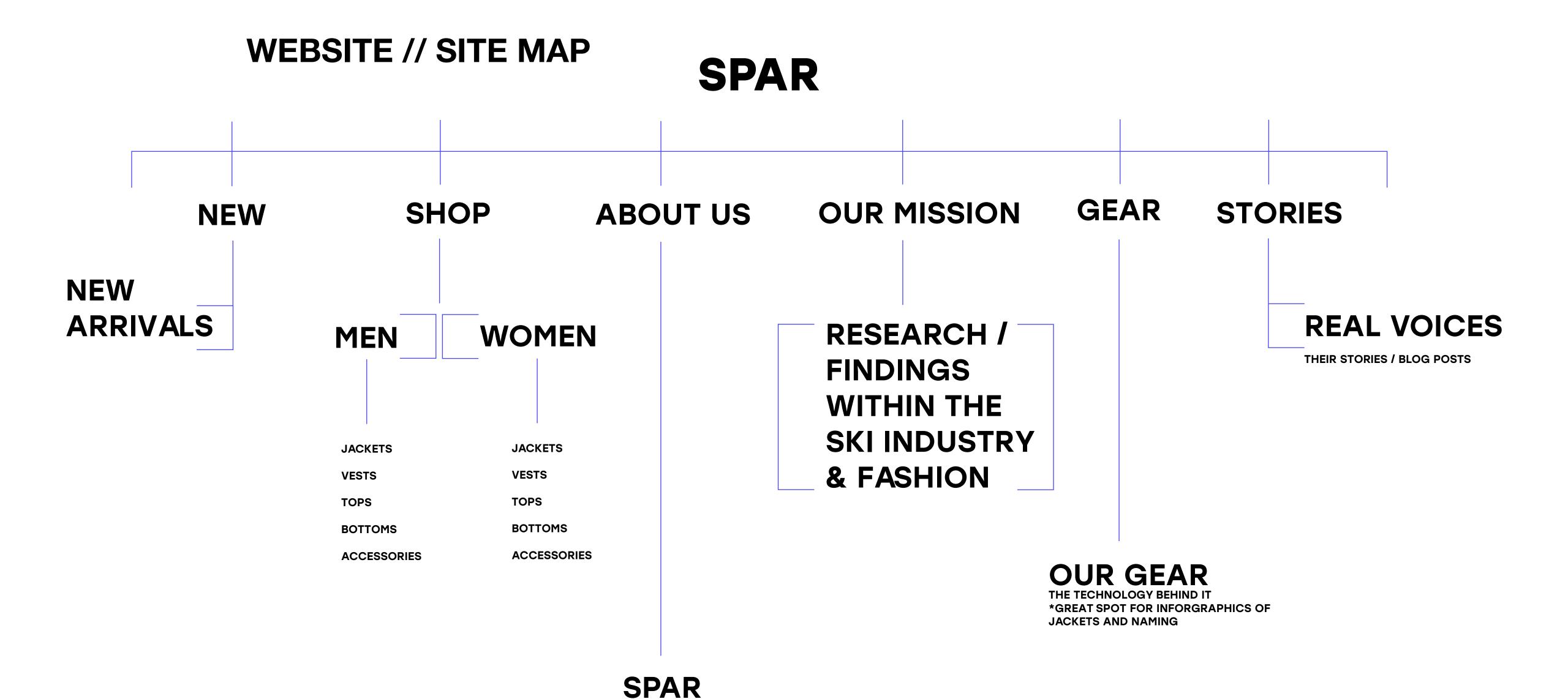


2



IMAGE WRAPPING AROUND THE WHOLE BOX WITH COLOR TAPE

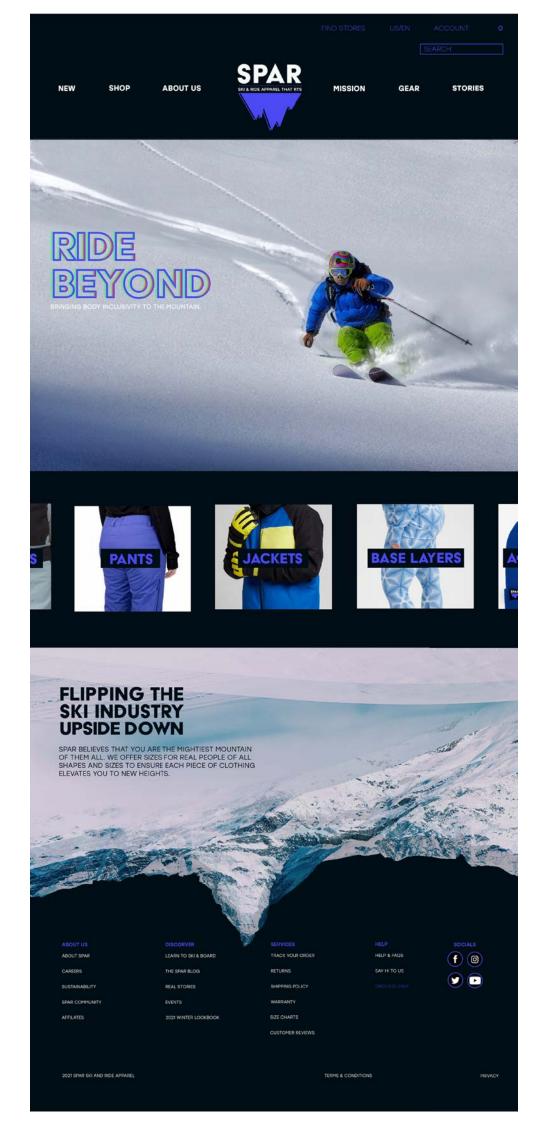
MOUNTAIN LINE WORK WITH COLOR TAPE TO CLOSE BOX

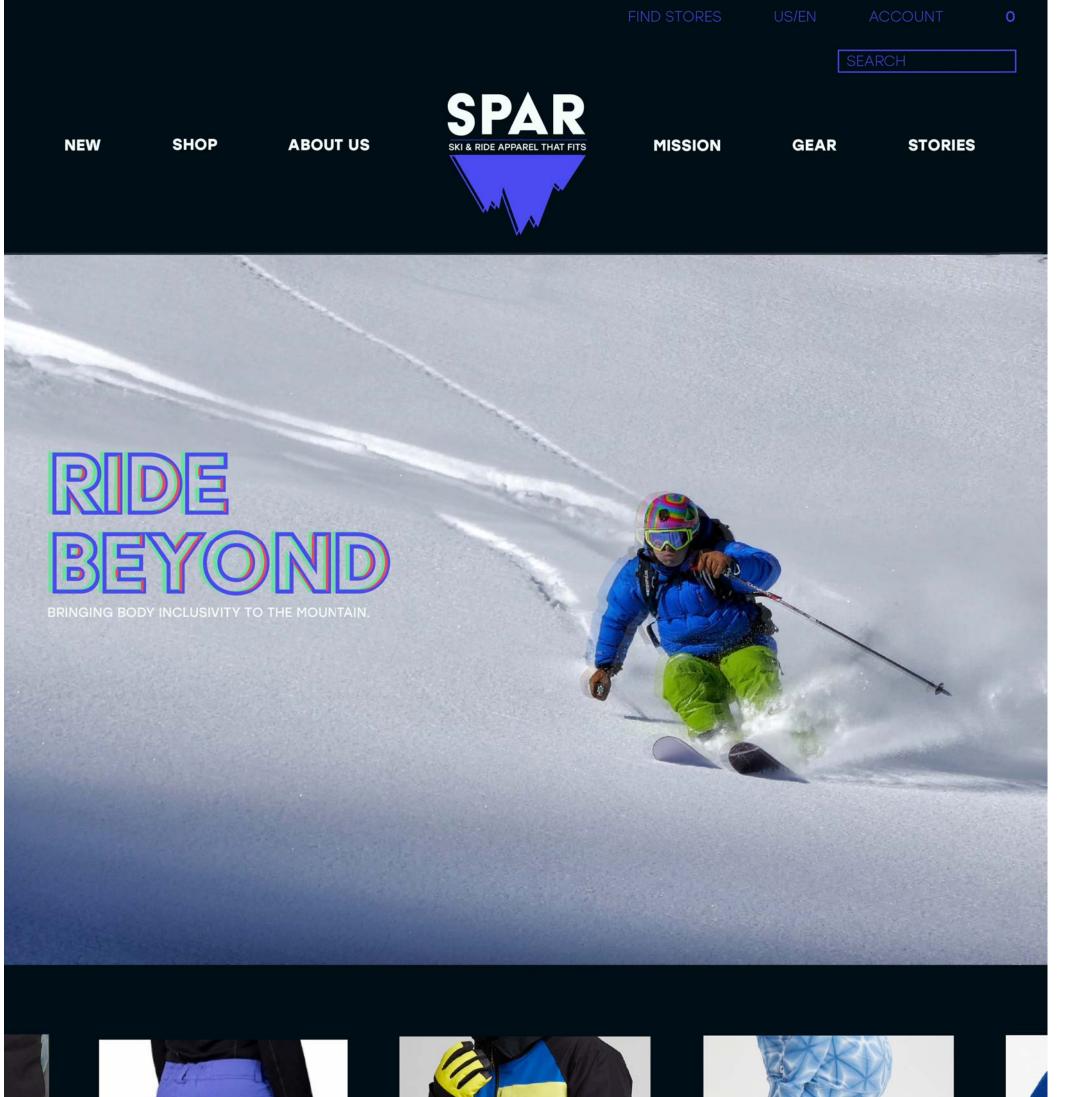


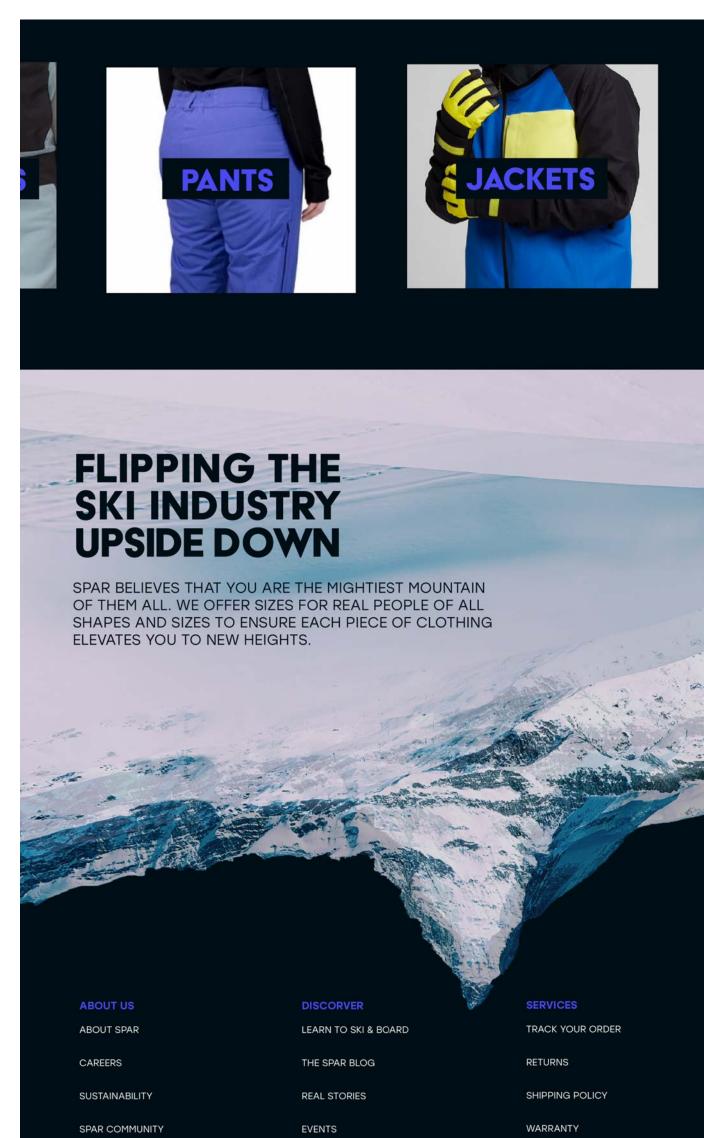
**OUR BRAND IDENTITY** 

**UPBRINGING / WHY SPAR** 

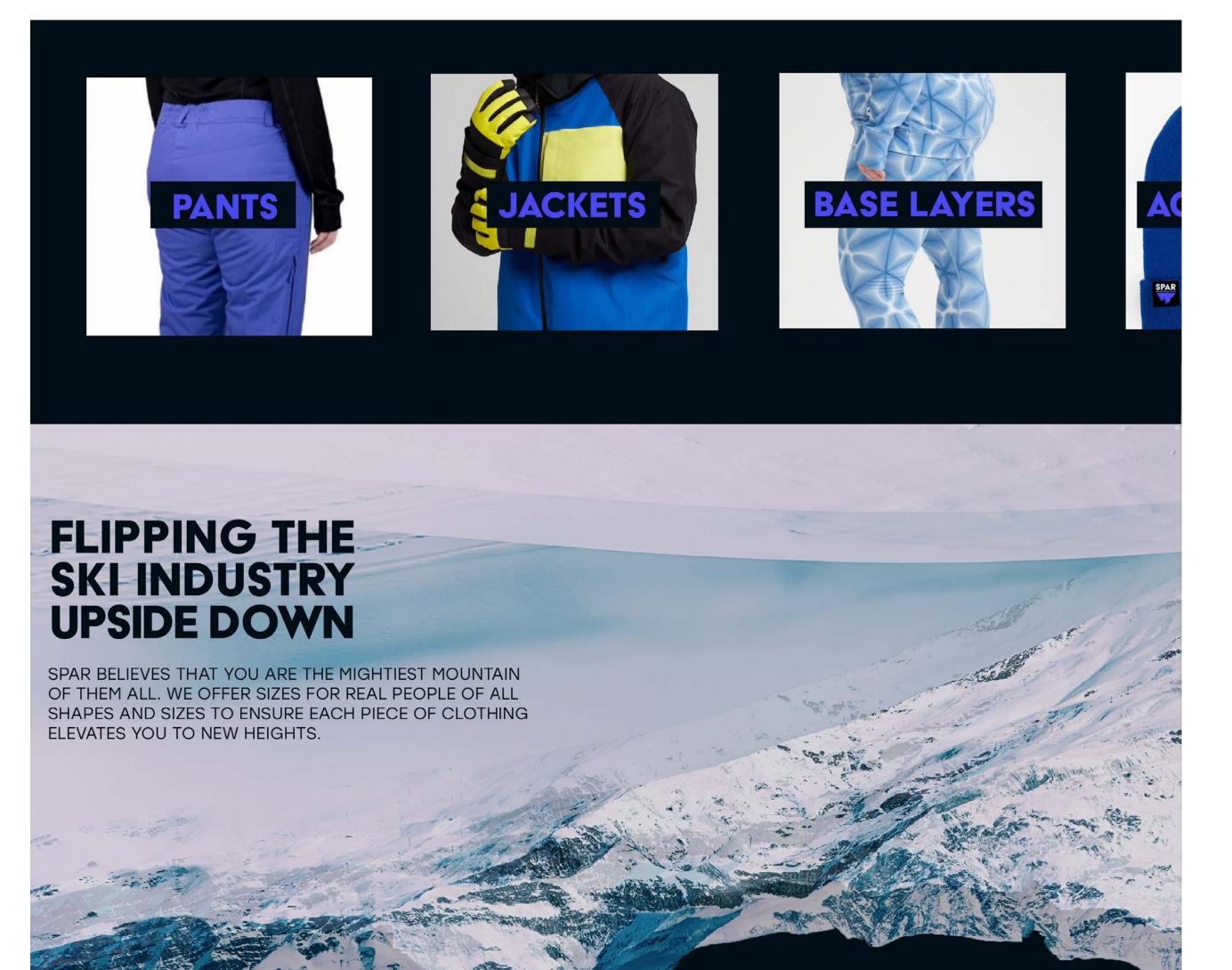
# WEBSITE 1 //





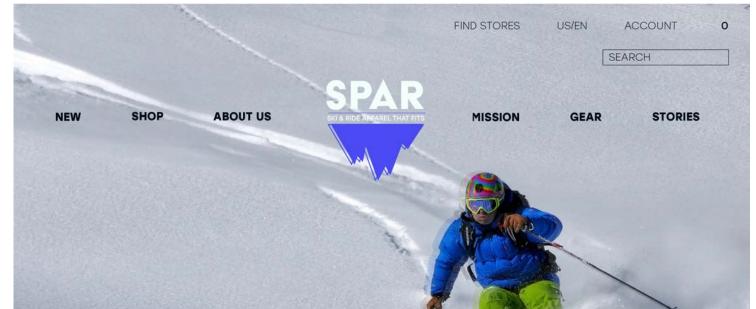


# WEBSITE 2 //

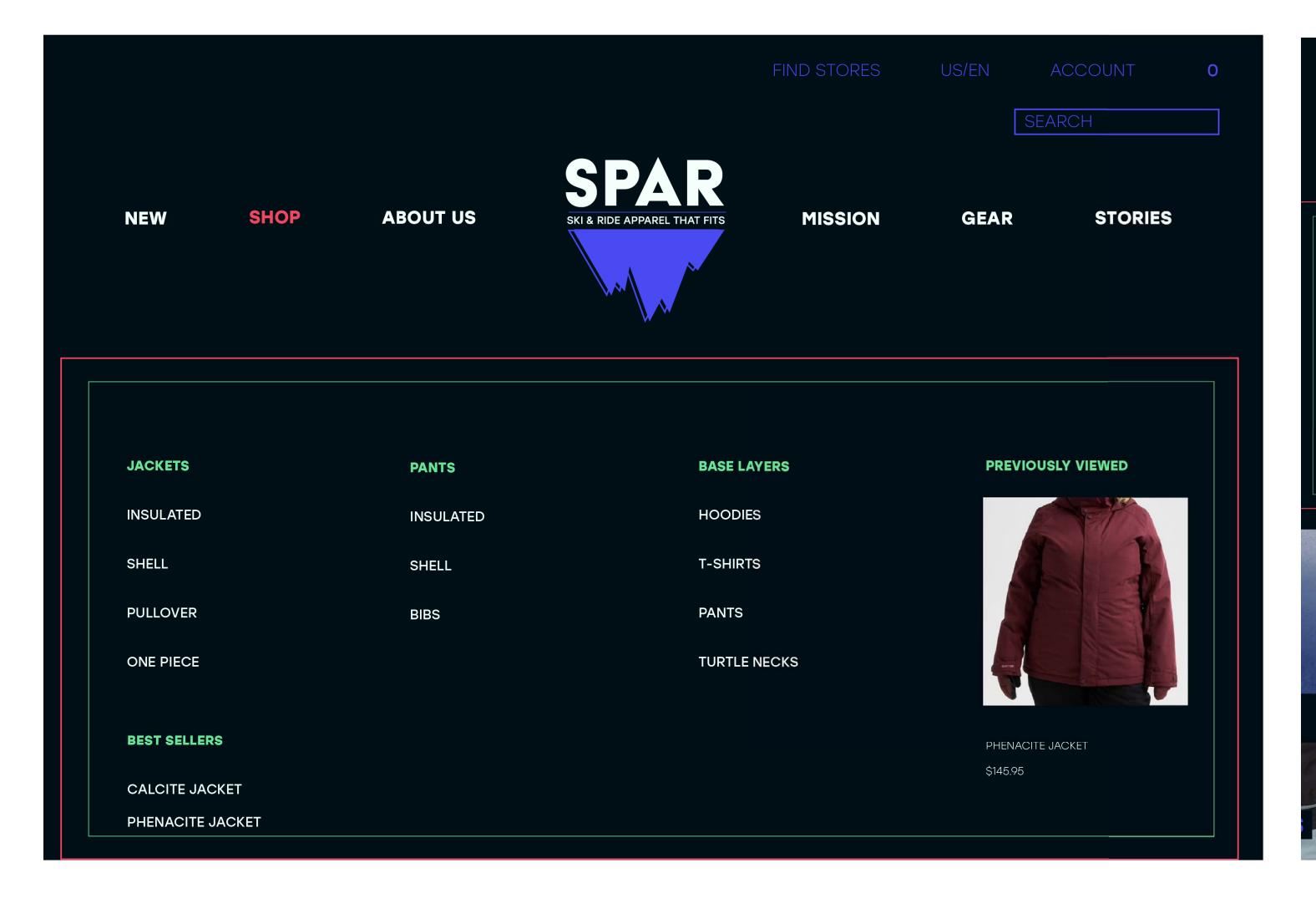


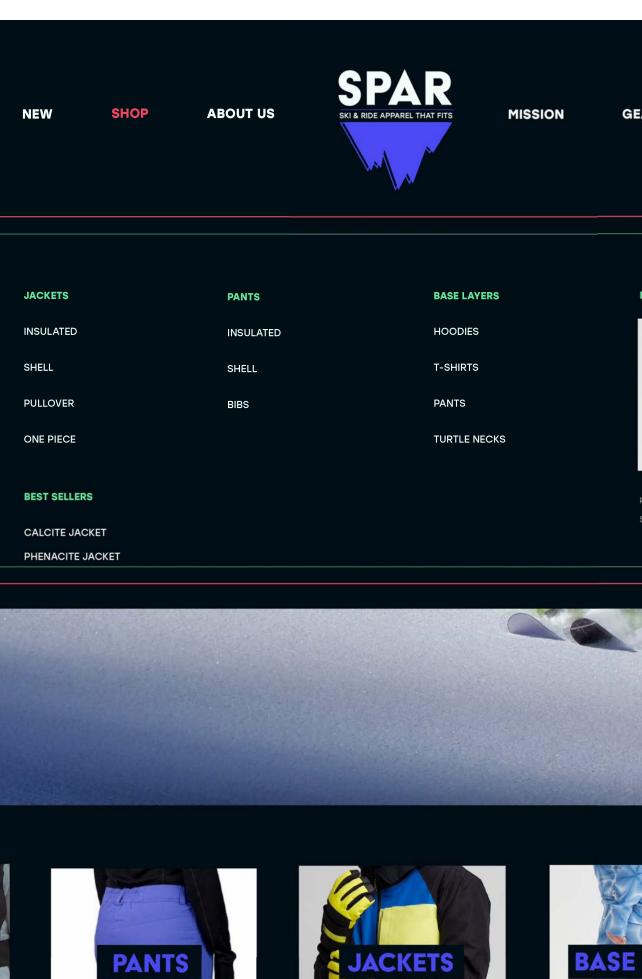




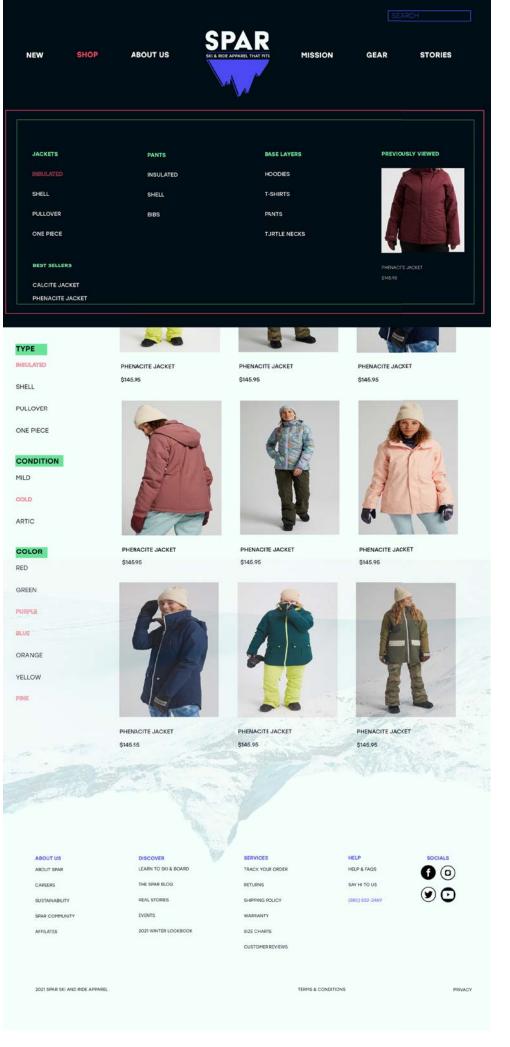


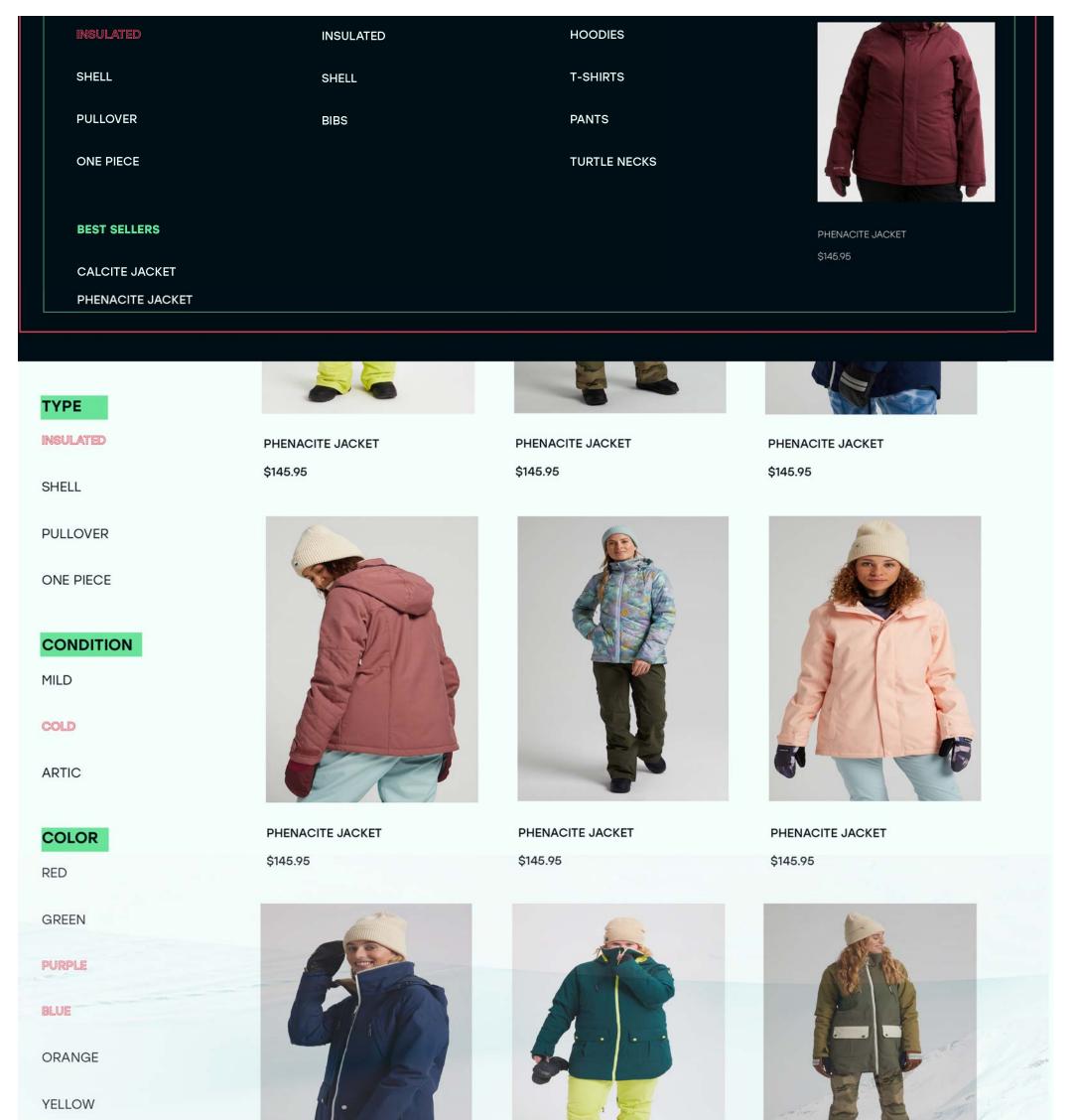
# WEBSITE 3 //

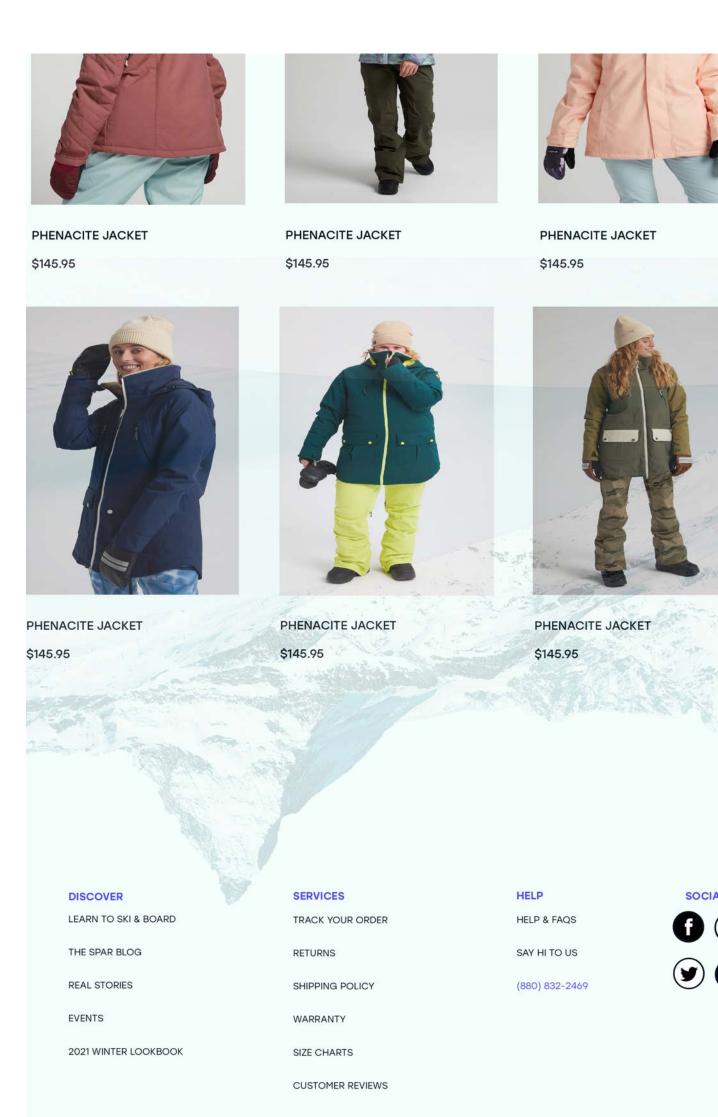




# WEBSITE 4 //







**Aubrey Cullinan CMD 450 Marc Stress Spring, 2021** Senior







CALCI+E PANT

DRYRIDE TWO-LAYER FABRIC

THIS WAS MADE FOR YOU

BRINGING
SIZE INCLUSIVITY
TO THE MOUNTAIN.





**PHENACI+E** 

JACKET

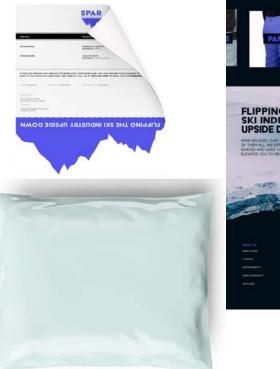
THERMOLI INSULATION

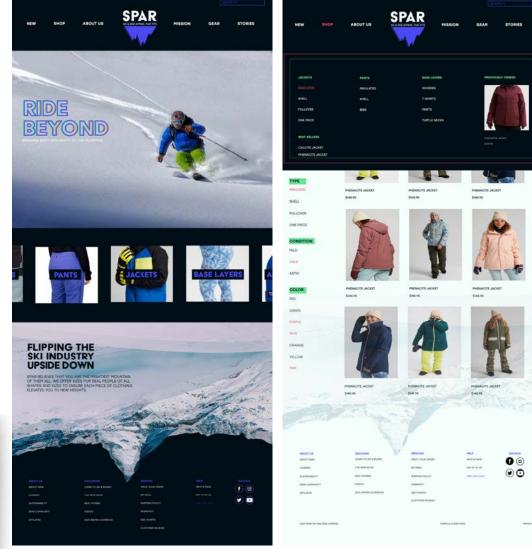
THIS JACKET WAS MADE FOR



SPAR











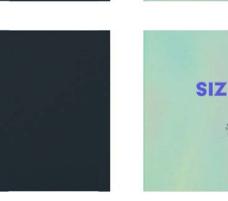






RIDE BEYOND SAF









**SPAR** 

## **QUESTIONS**

Where should this live?
It's own store? Pop up? In a
REI or DSG?

Thoughts on descriptor/what direction I should go in?

How is website coming along? Any feedback on layout

Image sourcing..help!

Apparel tags..stick to one design or have multiple options?



\*appreciate all your help!



\*appreciate all your help!